

# electro ventures



Advancing Sustainable Innovation

Prepared and presented by Innovation Partner  
Joshua Portlock

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# TEAM

## Joshua Portlock Innovation Partner



- Serial entrepreneur
- Award-winning sustainability leader
- Drone tech innovator since 2005, undertook M&A growth until exiting in 2019, which ASX IPO listed in 2021

## Bronson Davies Financial Partner



- Qualified accountant
- Experienced business executive
- Successfully bootstrapped Perth Solar Force into a market leader, installing >20MW, >\$25m per year



Dagogo Altraide  
Communications



Carol Wallbank  
Environment



Evie Ashby  
Policy



Chiara Pacifici  
Sustainability



Korum Ellis  
Culture



Shane Wee  
Capital Raising

# WHY INVEST IN ELECTRO VENTURES



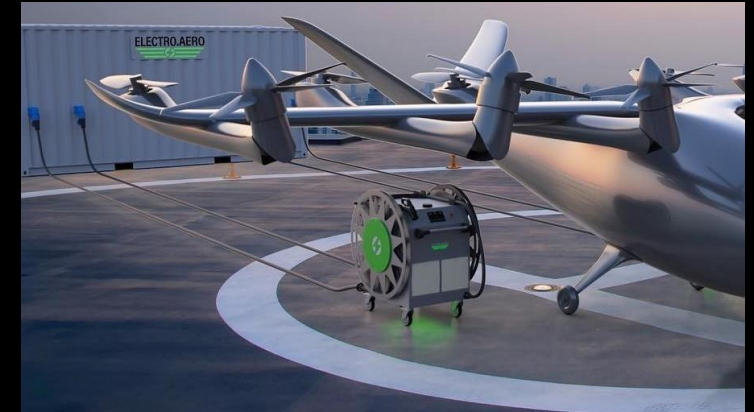
## Entrepreneurial Team

- Seasoned passionate founders
- Educated due diligence capability
- Founder Friendly
- Early entry valuations from advisory goodwill



## Diverse ESG Portfolio

- Portfolio covers key enabling tech in air, land and water transport
- Vertical diversity through combinations of B2B, B2C and P2P
- Different commercial stages provides a healthy mix of profitability, liquidity and blue-sky

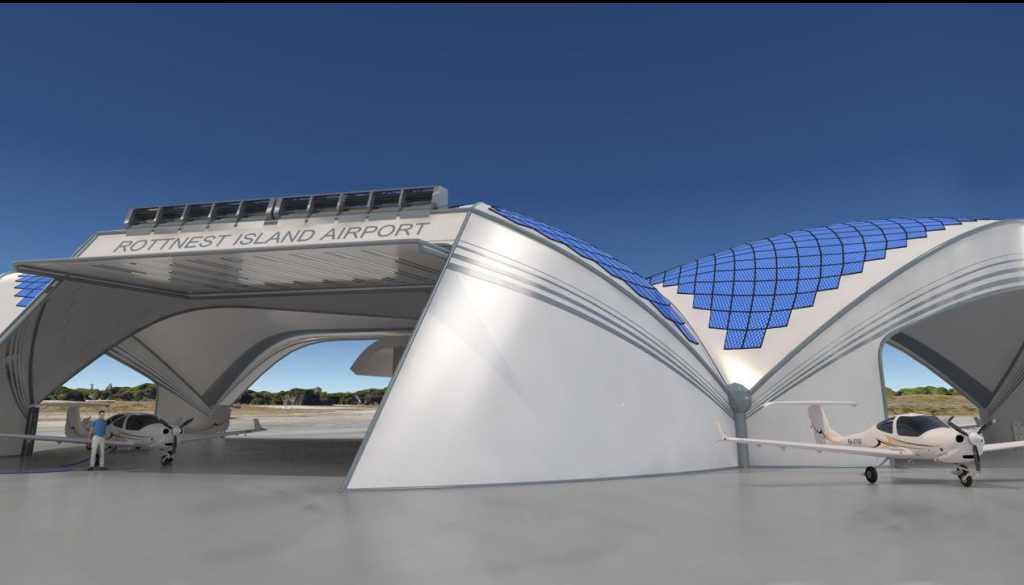


## Max Gains & Min Fees

- We aim to have the highest positive environmental impact per dollar invested in Australia
- Targeting an average of at least 50% compounded annual growth
- ESIC 20% tax offset & no CG Tax
- No 2%/yr or 20% capital gain fees

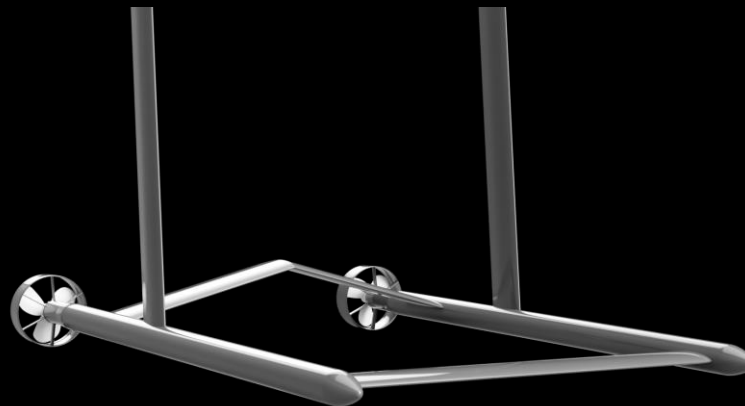
## AIRCRAFT CHARGING INFRASTRUCTURE

- Founded in 2016, based at booming Jandakot Airport
- Wrote SAE International standard for aircraft charging
- Over 70% market adoption of Electro.Aero's standard
- Predominately export sales, 80% revenue from the US
- Over 75% gross profit margin on aircraft charger sales



## ACTIVELY STABILIZED ELECTRIC HYDROFOILS

- Over 4 years of WaveDrive electric hydrofoil technology development
- Unique patented twin-drive auto-stabilization intellectual property
- Launched WaveFlyer Volaré March 2023 with millions of dollars in pre-orders
- Clear roadmap to scalability through licensing and government contracts



# BATTERY-ASSISTED EV FLEET CHARGING

- Focus on commercial EV fleet charging with battery energy storage systems
- Multi-hundred-million dollars in WA commercial batteries potential
- Solutions starting from \$50k for 50kW inverter & 50kWh battery
- Optimal value, flexible and transportable solutions in 10ft and 20ft containers
- High energy & power density utility-scale solutions in 40ft containers as well



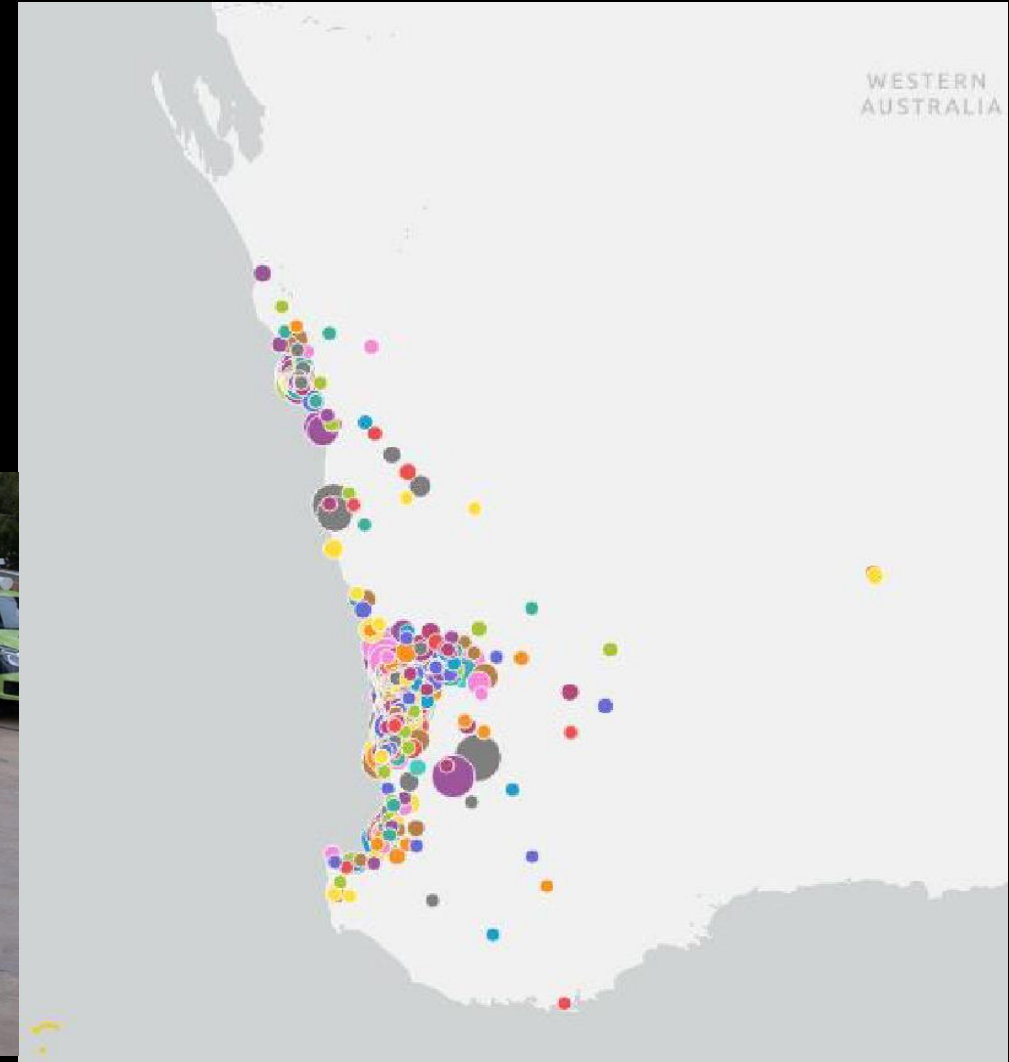




**PERTH**  
SOLAR FORCE


# RESIDENTIAL SOLAR & BATTERY INSTALLER

- WA's leading solar installer, proudly employing over 80 team members, grown organically and led by 3 original founders
- Over 25,000 solar installations to date
- About 20MW and over \$25m per year



# SUSTAINABLE INNOVATION PORTFOLIO

CLICK LOGOS TO VISIT EACH COMPANY'S WEBSITES

<u>Electro Holdings</u>	<u>Air</u>	<u>Sea</u>	<u>Land</u>
Innovative technology development companies with core IP that is B2B licensable and scalable	 <p><b>ELECTRO.AERO™</b></p> <p>World leading electric aircraft &amp; eVTOL charging infrastructure developers</p>	 <p><b>ELECTRO NAUTIC™</b></p> <p>Actively stabilized electric hydrofoil propulsion for personal watercraft</p>	 <p><b>ELECTRO BASE™</b></p> <p>Grid-independent solar battery charging solutions for commercial EV fleets</p>
B2C companies at the forefront of making their respective vertical sector accessible to the masses	 <p><b>FLYONE</b></p> <p>Electric aircraft hire, development &amp; sales</p>	 <p><b>AQUA FLIGHTS</b></p> <p>Hire of eFoil surfboards, WaveFlyers &amp; Candelas</p>	 <p><b>AKO Tech Trike</b></p> <p>Patented enclosed sporty three-wheeled tilting EV</p>
Supporting businesses that provide valuable contributions to a sustainable ecosystem	 <p><b>APEX DRONES</b></p> <p>Leaders in aerial spraying, pellet dropping &amp; cleaning drone services</p>	 <p><b>LITTLE FERRY CO</b></p> <p>Solar electric ferry service planning electric hydrofoil boats for the west river</p>	 <p><b>PERTH SOLAR FORCE</b></p> <p>Western Australia's leading residential solar and battery installers</p>



# USE OF CAPITAL RAISED FUNDS

<u>Company</u>	<u>Use of Funds for Key Activities</u>
Electro Base	Stock battery charger containers for rental
Electro Nautic	Ramp up license manufacturing partnerships
Electro.Aero	Scaling up aircraft charger manufacturing
Perth Solar Force	Increase share of >\$2m net profit per year
AquaFlights	Candela C-8 and WaveFlyer fleet in Sydney
FlyOnE	Build Valkyrie fixed-wing electric aircraft
AKO Tech Trike	Commercialise Asia Pacific patent license
Little Ferry Co	Expand services to other cities & waterways
APEX Drones	Establish franchise solar electric service vans



# S-CURVE GROWTH OPPORTUNITIES

- Electro Ventures will maximize the growth of its share value by pursuing the peak s-curve adoption rates for each of the sustainable innovation opportunities
- Timing is everything with technology adoption, so we will be cognisant of when we pursue each innovation opportunity
- We're confident in achieving our target of more than 10x growth in our share price prior to providing liquidity through a public listing, most likely through a SPAC on the NASDAQ market in the United States

